

Ref. No ISCOE-SDLINC/LOI-1001

Year 2025

To,

The Owner / Managing Director / CEO,**Subject: Letter of Intent to be your External Consulting, Training, Advisory solutions and service Provider**

Dear Well Wisher,

I hope this letter finds you well. My name is V Umashankar and I am Founder CEO and President, Corporate Relation at **Industry Six and its group of companies**. I am reaching out to introduce our group company and the comprehensive Lean Consulting services we offer, specifically in the realm of TQM total turnaround consulting.

I am writing to formally request an invitation to empanel as your Independent freelance vendor for above services at Chennai, Tamil nadu and South India.

At Industry Six, we understand that every organization has Opportunities of Improvement and also at some time encounters obstacles that can hinder growth and profitability. Our dedicated consultants are committed to identifying these challenges, gaps, loop holes and implementing tailored lean solutions that drive sustainable change. We believe that with the right strategies in place, any organization can overcome its hurdles and achieve its full potential.

We would love the opportunity to discuss how Industry Six can support your organization in navigating its unique challenges and achieving its goals. Please let me know a convenient time for you to connect, or feel free to reach out directly at **8939212669** or industrysix0@gmail.com, consultanttppm@gmail.com enquiry@axisinfocom.in

Thank you for considering Industry Six as a potential partner in your journey toward sustainable growth. I look forward to the possibility of working together.

Warm regards,

*V Umashankar***Er. V . Umashankar****Industry Six** Founder CEO and President Corporate Relation[Facebook](#) | [LinkedIn](#) | [Indiamart](#) | [Instagram](#) | [Youtube](#) | [Wordpress](#) | [Website](#)**W: Address** <https://www.centreofexcellences.com/> **E:** industrysix0@gmail.comCompany profile: <https://youtu.be/B8rrYy3quq8>Ramakrishna Homes, Plot A, Ramakrishna Nagar 1st Main Road, Adambakkam, Chennai 600088, industrysix0@gmail.com



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Dear Esteemed Clients,

Welcome to Industry Six Solutions

We assist, facilitate and support Corporates, Technology Organization, Manufacturing Companies and Industries to improve their Business Objective, Work force Efficiency, Employees Self drive Cultural Change management, Productivity, Quality Excellence, Auto pilot mode process and Profitability through Industry Six Manufacturing, TQM Total Turn around by Quality Story, Music, Games, Fun dramafication strategies tailored to your specific needs.

Welcome to Your Trusted Industry Six Manufacturing Implementation Industrial Family Consultants to provide services as follows,

On-Machine Solutions

Process Solutions

Production Automation

Production Operations Management

Quality Assurance Solutions

Safety Solutions

Scalable Control & Work place Visualization

Smart IOT AI Based Manufacturing

Process and work Sustainability Solutions

Workforce Efficiency Enablement

Packaged Industrial Solutions

We assist our clients in various key areas to enhance their operations in:

1. Boosting Productivity

2. Enhancing Quality



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- 3. Reducing Defect**
- 4. Minimizing Inventory and Waste Minimization**
- 5. Optimizing and saving Space per square feet**
- 6. OEE Enhancement**
- 7. Improving Delivery Performance focusing on time Delivery**
- 8. Increasing Profitability and Overall Business Performance**

Our team of Experienced Professionals is dedicated to helping clients achieve these outcomes through comprehensive the implementation and training of Industry Six tools such as TQM, TPM, TPS, 5S, Continuous Flow, SMED, PokaYoke, 5Why, Kaizen, Kanban, JIT, and more.

Our Objective is to make our clients to achieve a 10% to 70% increase in productivity and other passive Quality benefits within one year by utilizing our unique approach that combines Industry Six Manufacturing Excellence Protocol, IOT, Industry 5.0, MMS, Cell Technique, Change Management, Fundramafication strategies tailored to their specific industry needs by forming Small Group Activity, Quality Circle Council, and so on .

Our company is ready to collaborate with Private companies in sectors such as

Automotive
Engineering
Plastics
Textiles
Electrical Products
Leather
Aerospace
Automotive Off Road Vehicle & Tire
Cement
Chemical



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Entertainment
Fiber & Textiles
Food & Beverage
Household & Personal Care
Hydrogen
Infrastructure
Life Sciences
Marine
Metals
Mining
Oil & Gas
Power Generation
Print & Publishing
Pulp & Paper
Semiconductor
Warehouse & Fulfillment
Waste Management
Water Wastewater
Recycling Plant
among others.

Headquartered in Chennai, Tamil Nadu, we would plan to serve clients throughout India.

Our Innovative Approach to Change Management

Our team specializes in hand hold helping senior management teams boost morale and energy levels within their organizations, leading to improved performance and results both professionally & personally.

Story Telling Fundramafication Games: A Key Strategy



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Our unique approach to change management includes Fundramafication Games, where Industry Six initiatives are designed to motivate individuals and keep them engaged for long-term success. Rewards and recognition play a crucial role in our Fundramafication Games strategy.

Autonomous Kaizen and Auto pilot Habit Formation

We prioritize the implementation of Autonomous Kaizen principles and Auto pilot habit formation techniques to foster ongoing improvement and lasting change within your organization.

Our Industry Six Technical Management Consulting Solutions Services & Programs as follows

1. Operational Excellence Programs:

- Lean Manufacturing**
- Supply Chain Optimization**
- Automation & Robotics**
- Cost Reduction Strategies and Hand hold Implementation**
- Workforce Training & Change Management**

2. Quality Control & Compliance Programs:

- Quality Assurance & Quality Control Inspections**
- Non Destructive Testing (NDT) Quality Control**
- Industry Quality Improvement Excellence Programs**
- Generic ISO Management Standards Certification**

3. Manufacturing and Maintenance Programs:

- Industrial Engineering Techniques**
- Lean Manufacturing Principles**
- Machinery Maintenance Planning**
- Productivity Improvement Techniques**
- Safety Training and and Safety Risk Audit**

4. Business Training Programs:

- Advanced Presentation Skills**
- Effective Leadership Skills**



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- **Negotiation Skills**
- **Stress Management**

1.Process Optimization & Operational Excellence Lean Manufacturing:

Consultants help streamline processes, eliminate waste, and improve efficiency using Lean principles and other techniques.

2.Supply Chain & Inventory Management:

Optimizing supply chains, managing inventory levels, and improving logistics to reduce costs and improve responsiveness.

3.Automation & Smart Manufacturing (Industry 6.0):

Advising on the implementation of automation, robotics, and smart manufacturing technologies to increase productivity and efficiency.

4.Cost Reduction & Profitability Improvement:

Identifying and implementing cost-saving measures across various areas, such as materials, labor, and operations, to boost profitability.

5.Workforce Training & Change Management:

Developing Technical and Soft skill training programs and implementing change management strategies to ensure a smooth transition and effective implementation of new processes and technologies.

Product Type : Industry Six Technical Management Consulting Solutions Services & Programs

Engineering industry profit excellence advisory solutions,
Business growth strategy excellence solutions,
Business startup incubation services,
Business process excellence advisory solutions,
Business profit excellence consulting,



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Business revenue generation excellence solutions,
5s integrated work place visual excellence solutions,
Deming award for tpm implementation excellence & sustainance solutions,
IOT Industry six tech excellence solutions,
Lean six sigma green, black, master black belt live project at work sites
Lean productivity improvement in manufacturing industry solution,
Workforce work cultural excellence solutions,
Zero defect zero impact zed management solutions,
Quality defect reduction project solutions,
Ai integration in Industry and Excellence Soultion
Api monogram for oil and gas consulting solutions,
Automotive qms iatf 16949 solutions,
Cqi customer quality improvement excellence solutions,
Imms integrated management excellence solutions,
Iso certification audit and consulting services,
Kaizen integrated implimentation management excellence solutions,
Startup and entrepreneurship excellence solutions,
Startup support excellence solutions,
Tpm implementation facilitation solutions,
Tqm Total Quality Management hand hold coaching and implementation
Plant optimization and waste minimisation solutions,
Inventory and stock reduction solution,
Plant managers and leaders strategy excellence solutions,
Client representative strict audit reporting services,
Latest manufacturing setup tieup networking solutions,
Net zero carbon management excellence solutions,
New start up entrepreneurship mentoring,
Qaqc tpi inspection services,
Quality inspection automation virtual solutions,
Quality inspector placement assistance services,
Safety industrial training solution,
Soft skill training and workshop services,
Staff skill improvement on the job training in Quality checking,
Waste recycling reuse excellence solutions,
Waste water recycling reuse excellence solutions,
Welding process wps procedure writing services,
Welding defect reduction solutions,
Paintinh and coating defect reduction solution,
Aws american certified inspector weld inspection services,
Joint venture associate networking meetup event services,
Logistics and transportation excellence solutions,
Marketing development excellence solutions,
Ndt and metal testing services solutions,

List of Generic Management Standards Certification Services:

Internal Auditor EnMS Energy Management ISO 50001
Internal Auditor ISO 10002 Complaint Management
Internal Auditor EMS ISO 14001 Environmental Management
Internal Auditor ISO 20000-1 Information Service
Internal Auditor ISO 27001 Information Security
Internal Auditor ISO 28000 Supply Chain Security
Internal Auditor QMS ISO 9001 Quality Management System
Internal Auditor QHSE OHSAS 18001 Health & Safety

List of Industry Management Standards Certification Services:

Internal Auditor 5S Integrated Management
Internal Auditor QMS Automotive IATF 16949
Internal Auditor CQI Customer Quality Improvement
Internal Auditor FHS Food Safety ISO 22000,
Internal Auditor GMP Good Manufacturing Practices Compliance.
Internal Auditor Green and Eco Building Management
Internal Auditor HACCP,
Internal Auditor IMS Integrated Management
Internal Auditor Kaizen Integrated Management
Internal Auditor Logistics & Transportation
Internal Auditor Medical Devices ISO 13485,
Internal Auditor Net Zero Carbon Management

Training Product Type: Industry Six Operational Excellence Training Programs

Level of Training programs in TQM Quality Management as follows
TQM Quality Technician / Senior Technician / Assistance Inspector / Inspector / Senior Inspector / Supervisor / Engineer / Manager

Industry Six TQM Quality Qaqc Inspector Mechanical
Industry Six TQM Quality Qaqc Inspector Civil
Industry Six TQM Quality Qaqc Inspector Electrical
Industry Six TQM Quality Qaqc Inspector Instrumentation
Industry Six TQM Quality Qaqc Inspector Piping
Industry Six TQM Quality Qaqc Inspector Aeronautics
Industry Six TQM Quality Qaqc Inspector Automotive



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Industry Six TQM Quality Qaqc Inspector Casting
Industry Six TQM Quality Qaqc Inspector Chemical
Industry Six TQM Quality Qaqc Inspector Food Product
Industry Six TQM Quality Qaqc Inspector Forging
Industry Six TQM Quality Qaqc Inspector Foundry
Industry Six TQM Quality Qaqc Inspector Logistics and Transportation
Industry Six TQM Quality Qaqc Inspector Marine and Shipping
Industry Six TQM Quality Qaqc Inspector Oil and Gas
Industry Six TQM Quality Qaqc Inspector Packaging AND Despatch
Industry Six TQM Quality Qaqc Inspector Painting and Coating
Industry Six TQM Quality Qaqc Inspector Sheet Metal
Industry Six TQM Quality Qaqc Inspector Welding and Fabrication

List of NDT Non Destructive Testing Quality Control Training Program

Quality NDT Qc Acoustic Emission Testing AET
Quality NDT Qc Eddy Current Testing ECT
Quality NDT Qc Leak Testing LT
Quality NDT Qc Liquid Penetrant Testing LPT
Quality NDT Qc Magnetic Particle Testing MPT
Quality NDT Qc Pased array Ut Testing PAUT
Quality NDT Qc Radiographic Film Interpretation RTFI
Quality NDT Qc Radiographic Testing X Ray RT
Quality NDT Qc Thermographic Testing TT990
Quality NDT Qc Time of flight Testing TOFT
Quality NDT Qc Ultrasonic Testing UT
Quality NDT Qc Ultrasonic Thickness Gauging UTG
Quality NDT Qc Ut For Tky Joints
Quality NDT Qc Vibration Testing VT
Quality NDT Qc Visual Testing VT
Quality Multi NDT Qc VT, DPT, MPT, UT, RT or RTFI 5 Certificate
Quality Multi NDT DPT, MPT, UT, RT 4 Certificate
Quality Multi NDT VT, DPT, MPT, UT, RT, RTFI, UTG 7 Certificate

List of Generic Management Standards Training Program:

Internal Auditor EnMS Energy Management ISO 50001
Internal Auditor ISO 10002 Complaint Management
Internal Auditor EMS ISO 14001 Environmental Management
Internal Auditor ISO 20000-1 Information Service



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Internal Auditor ISO 27001 Information Security
Internal Auditor ISO 28000 Supply Chain Security
Internal Auditor QMS ISO 9001 Quality Management System
Internal Auditor QHSE OHSAS 18001 Health & Safety

List of Industry Management Standards Training Program:

Internal Auditor 5S Integrated Management
Internal Auditor Auto QMS Automotive IATF 16949
Internal Auditor CQI Customer Quality Improvement
Internal Auditor FHS Food Safety ISO 22000,
Internal Auditor GMP Good Manufacturing Practices Compliance.
Internal Auditor Green and Eco Building Management
Internal Auditor HACCP,
Internal Auditor IMS Integrated Management
Internal Auditor Kaizen Integrated Management
Internal Auditor Logistics & Transportation
Internal Auditor Medical Devices ISO 13485,
Internal Auditor Net Zero Carbon Management
Internal Auditor Pharmaceutical GMP Audit Solutions
Internal Auditor Zero Defect Zero impact Z Management

List of Operational Industry Six Excellence Training Programs

5 Why Why Analysis
5S Work place House Keeping Excellence
AI Digital Integration with Industry 4
APQP: Advanced Product Quality Planning
DFMA: Design For Manufacturing, Assembly
DOE: Design of Experiment
FMEA: Failure Mode Effect Analysis
GD & T: Geometric Dimension and Tolerance
Global 8D Problem Solving
IMS: Integrated Management System
IQA: Internal Quality Audit
Kaizen Implementation
LSS: Lean Six Sigma DMAIC Process
MSA: Measurement System Analysis
PMP: Project Management Professional
Poke -Yoke Error Proofing Technique
PPAP: Production Part Approval Process



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QC7 Tools: Quality Control Seven Tools

QFD: Quality Function Deployment

RCA: Root Cause Analysis

SMED: Single Minute Exchange of Die

SPC: Statistical Process Control

TPM: Total Productive Maintenance

TPS: Toyota Production System

TQM: Total Quality Management

VAVE: Value Analysis/Engineering

VSM: Value Stream Mapping

List of Manufacturing and Maintenance Common Solutions & Programs

3M Techniques

Advanced Energy Conservation techniques

AI Awareness Training

Basic Electrical Engineering

Bench Marking

Control Charts to Improve Productivity

Cost Reduction Thru Elimination of Waste

Creating a World Class Visual Factory

Design of Experiments DOE

Energy audit for cost savings

Engineering Drawing

Fundamental Theories of Machine Shop

Heat Treatment & Metallurgy Including Cryogenics

Heat Treatment Techniques

Industrial Engineering Techniques

Industrial Augmentation Reality

Layout Change management

Lean based Management

Lean Manufacturing

Low cost Automation

Machinery FMEA

Manufacturing Quality Verification

Mechatronics & Robotics

Metal Finishing Techniques

Metrology and Calibration

Microsoft Excel Workshop

Milling Machine Theory and Practice



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Minitab Entry and Result Output
MRM Management review Lead
MS Office for core team members
OEE Original Equipment Efficiency
Optimized Maintenance Planning
Painting Techniques and Quality Improvement
PDCA Plan do check act Culture
Pneumatics Hydraulics awareness
Pressure Die Casting Casting Defects and remedies
Preventive Maintenance & Predictive Maintenance
Process Audit for OEE Benefits
Product Audit for good Quality
Product Inspection and Measurement
Productivity Improvement
Productivity Improvement Techniques
Qc Circle PPT for Competition Presentation Skill for MRM
QS 9000 QMS
Quality Circle
Quality Cost Analysis and Profitability
Quality Function Development
Quality Internal Auditing
Quality Process Improvements
Quality Story and Quality Circle
Quality System Audit
R and R Repeatability Reproducibility
Rapid Prototyping
Reporting skills for Managers
Road Map for Project Implementation
Road map mile stone and Schedule plan
SAP QM Quality Management
Self drive Operator my machine skill Assembly
Self drive Operator my machine skill CNC MC
Self drive Operator my machine skill Forming
Self drive Operator my machine skill Machining
Self drive Operator my machine skill Painting
Self drive Operator my machine skill Press shop
Self drive Operator my machine skill Welding
Six Sigma Black belt
Six sigma Green belt
Six Sigma Master Black belt
Six Sigma Project Management
Six sigma White belt
Six sigma Yellow belt



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SPC Techniques
SQC Techniques
Statistical Techniques for QS 9000
Theory of Constraints
TQM Principles and Practice
Welding Defects, Analysis Using NDT & DT
Welding Technology
Work Study
Workshop on NQ7 Tools
Workshop on Q7 Tools
Workshop on QS 9000
Workshop Practice and Quality

Safety Training Program

Accident Investigation
Awareness of Safety
Chemical Safety,
Electrical Safety,
Fire Safety and Fire risk hazard identification
Fork Lift Safety,
Gas cylinders Safety
Industry Safety Induction awareness
Occupational Dust Impact Reduction
Occupational Hazards in Industry
Occupational Safety Health & Hygiene
On site Off site Emergency Preparedness
Personnel Protective Equipment
Risk Analysis
Safe assembly point and Safe exit plan
Safety Audits and Inspections
Safety general Hazard Identification HAZOP Analysis
Safety in Operations
Safety in the Workplace

Business Excellence Soft Skill Training Programs

Achieving Excellence at Work
Advanced Negotiation Skills
Advanced Presentation Skills Review Meeting



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Advanced Supervisory Skills
Analyzing Skills
Assertiveness Skills
Attitude Building
Business Communication
Business Etiquette and Protocol
Business Writing Skills
Communication Strategies
Creative Problem Solving and Decision Making
Creativity & Out-Of-The-Box Thinking
Cross Cultural Communication & Awareness
Effective Communication & Presentation Skills
Effective Leadership Skills
Effective Time Management
Emotional Intelligence Strategies for Success
Enhancing Effectiveness
Essential Skills for Performance Excellence
Excellence in Communication Skills
Innovation Management
Interpersonal Relationship
Leadership and Team building Programs
Leading for Results
Managerial Effectiveness
Managing Change for Success
Managing Workplace Conflicts: Power through Influence
Monitoring and Feedback
Negotiation Skills
Networking for success
Personal Effectiveness
Persuasion Influencing Skills
Presentation Skills & Public Speaking
Relax the Body, Energies the Mind
Report Writing
Stress Management
Supervisory Skills
Team Building and Group Dynamics
Winning Proposal Writing
Withstanding Pressure
Work Life Balance
Writing with the help of AI Tools



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List of Sales and Marketing Training and Solutions

Advanced Selling Strategies
Body Language as Sales Tool
Brand Management From Concept to Equity
Build Relationships for Sales Success
Building High Performance Teams
Channel Sales Management
Customer Care Management
Customer Loyalty Strategies and Measurement
Customer Relationship Management
Customer Satisfaction Audit
Dynamite Sales Presentations
Effective Promotion and Advertisement Strategies
Effective Sales Communication using NLP
Effective Sales Management
Establishing Profitable Customer Relationships
Key Account Management
Market Research Foundations and Applications
Marketing for Better Results
Prospecting for Leads like a Pro
Retail Management
Sales Coaching & Mentoring
Sales Force Management
Successful Selling Skills
Telesales Techniques to Boost Your Phone Sales
The Leadership Excellence Program
Value Based Selling Overcoming Price Objections
Workplace Collaboration
Workplace Communication

Personal Development Programs

Achieving Goal
Confidence to Succeed
Creating Role Model Workers
Customer Service Program for Worker's Leadership
Health & Wellness
Leading and Coaching Workforce Attitude
Management by Collective Wisdom
Self Motivation & Confidence Building
Visual Memory Skills



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Workforce development for the future Technology

List of Human Resource Programs

Advanced Recruitment and Selection Skills
Behaviour Safety
Competency and Skill Matrix for Appraisal
Creating HR Policies and Procedures
How to Analyse the Training Need
HR Audit Process
HR for Non HR Managers
Interviewing Skills
Performance Appraisal
Psychometric Analysis
Real candidate Skill and risk mapping against CV
Role Behaviour Analysis RBA
Strategic Work Force Planning
Succession Planning
The Balanced Scorecard: Performance Excellence
Total Employee Involvement
Train the Trainer TTT
Training Your Mind for Success with NLP
Transaction Analysis

List of Logistics Programs

Effective Inventory Management
Heijunka
Logistics & Supply chain Management
Single Minute Exchange of Die SMED
Supplier Development
Vendor Management

List of Softskill Programs

Accounting Skills for new Supervisors
Active Listening
Anger Management



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Balanced Scorecard Basics
Basic Business Management
Basic Internet Marketing
Budgets and Managing Money
Building a Brand on Social Media
Building a Consulting Business
Building an Online Business
Building Better Teams
Building Self Esteem & Assertiveness
Bullying in the Workplace
Business Etiquette
Business Inventory Management
Business Leadership
Business Process Management
Business Succession Planning
Business Writing
Change and How to Deal with It
Closing Generation Gap in Workplace
Communication Strategies
Communications for Business Owners
Conference and Event Management
Content writing for the Web site
Creating a Dynamite Job Portfolio
Creating a Top Notch
Creating Google Ad Words Campaign
Creating, Managing Corporate Brand
Creative Thinking and Innovation
Crisis Management
Critical Thinking
Customer Service
Delegation Effectiveness
Ecommerce management
Effective Planning and Scheduling
Emotional Intelligence
Employee Accountability
Employee Dispute Resolution
Entrepreneurship
Facilitation Skills
Goal Setting for success
Hiring for Success Behavioral
HR for the Non HR Manager
Influence and Persuasion
Intermediate Project Management



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Interviewing Techniques
Leadership Skills for Supervisors
Meeting Management Art
Motivating Your Workforce
Negotiating for Results
Networking for Success
NLP Neuro Linguistic Programming
NLP Tools for Real Life
Onboarding Essential Rules
Orientation Employees to Good Start
Overcoming Objections Nail the Sale
Performance Management
Personal Brand Maximizing Impact
Problem Solving, Decision Making
Project Management awareness
Project Management Fundamentals
Public Relations Boot Camp
Public Speaking Presentation for Survival
Public Speaking Under Pressure technique
Research Skills and methodologies
Risk Management and Risk Identification
Self-Leadership
Selling Smarter
Skills for the Administrative Assistant
Skills for the Practical Trainer
Strategic Planning
Stress Management
Survival Skills for the New Trainer
Talent Management
The ABC's of Supervising Others
The Minute Taker's Workshop
The Practical Trainer
Time Management for Performance
Use Activities, Make Training Fun
Working Smarter Using Technology
Working with People with Disabilities
Workplace Ergonomics
Workplace Harassment awareness
Workplace Violence Management
Writing a Business Plan
Writing Reports and Proposals



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Our Associated Services

List of IT Technology Solutions and Services:

1. As part of our data center networking solutions portfolio, we offer the following services:

Data centre comprehensive enterprise networking solutions,
Handle East-West and North-South bound traffic from TOR to EOR design

Data Center Network Virtualization Solution and MPLS facility

High performance switching and routing capacity with scalability in ports,
throughput and the data rate

Data Center Network design, implementation, monitoring and
management

Real-time monitoring of data center network and associated components
to ensure and track availability, performance and responsiveness

Network configuration management and automating network operations

2. Some of the highlights of our SD-WAN services include:
Complete SD-WAN offering from SD-WAN CPE provisioning to
implementation to management

Enables critical applications with high performance connections by
eliminating the loss of data packets and latency

Centralized management to improve application performance and access.
Thus reduced complexity

Integration and extension of your WAN to the public cloud

Zero touch provisioning which enables quick setup

Low TCO and high availability



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3. Managed IT Services and Solutions | Outsourced IT Services

Single Point of Service

Optimized Productivity

Improved OEM Management

Transparency & Flexibility

Some of the Managed IT services that we provide include

Infrastructure Management Services

IT Help Desk Services (L1/L2/L3 support)

Application Management Services

Managing installations, upgrades and transition to cloud environments

Backup and Disaster Recovery as a Service

Database Management Services

Network Management Services

Security Services

cybersecurity

cloud services

configuring,

provisioning, and

maintaining network,

storage, and

computing resources

endpoint and email security solutions,

Data proactive monitoring and threat mitigation.

cloud implementation and migration,

building large-scale campus networks.

Lean Six sigma Implementation Consulting Solutions

₹2,00,000/Per month *(this is the introductory price; it may vary on a case to case basis)

Six Sigma Project Implementation in large scale by Advisory through Industry Leaders

A Lean Six Sigma Award Excellence Project, when implemented at a large scale through advisory, focuses on improving processes and reducing waste across various business areas. This is achieved by applying the principles of Lean and Six Sigma to identify and eliminate non-value-adding activities, reduce variation, and improve quality, efficiency, and customer satisfaction.

Here's a breakdown of the key aspects:

1. Lean Six Sigma Principles:

Lean:

Focuses on eliminating waste (e.g., overproduction, waiting, defects, excess inventory) to streamline processes and reduce cycle time.

Six Sigma:

Uses statistical methods to identify and reduce variations in processes, aiming for near-zero defects.

2. Large-Scale Implementation:

Pillar-wise Approach:

Projects are often structured around key pillars (e.g., operations, customer service, finance) to ensure comprehensive coverage and impact.

Advisory Support:

Advisors guide organizations in setting up the Lean Six Sigma framework, training personnel, and overseeing project execution.

Focus on Business Objectives:

Projects are aligned with the organization's strategic goals, ensuring that improvement efforts contribute to overall success.

3. Key Benefits:

Process Improvement:

Eliminating waste and reducing variation leads to more efficient and reliable processes.

Cost Reduction:

Waste reduction and improved efficiency translate into lower operational costs.

Quality Enhancement:

Six Sigma's focus on reducing defects improves the quality of products and services.

Customer Satisfaction:

Improved quality, efficiency, and responsiveness lead to greater customer satisfaction.

Increased Profitability:

Reduced costs and improved efficiency contribute to higher profitability.

4. DMAIC Approach:

Define: Clearly define the problem, project scope, and customer needs.

Measure: Collect and analyze data to understand the current process.

Analyze: Identify the root causes of the problem.

Improve: Develop and implement solutions to address the root causes.

Control: Establish control mechanisms to maintain the improvements.

5. Example:

In a manufacturing company, a Lean Six Sigma project might focus on reducing defects in a specific production process, improving efficiency in the warehouse, or streamlining customer order processing.

By implementing a Lean Six Sigma Award Excellence Project, organizations can achieve significant improvements in their operations, leading to cost savings, enhanced quality, and increased customer satisfaction.

Long Term Strategy

Brand Guideline , concept Note

Budgeting, Projection

Marketing & Technology Roadmap

Operations Design and Execution Support

Start Now

Deming TPM Award Excellence Implementation Consulting Solutions

₹3,00,000/Per month *(this is the introductory price; it may vary on a case to case basis)

Deming TPM Award Excellence Project Pillar wise Implementation in large scale by Advisory through Industry Leaders

A Deming TPM Award Excellence Project, when implemented on a large scale through advisory, focuses on achieving significant performance improvements by adopting Total Quality Management (TQM) principles and Total Productive Maintenance (TPM) practices, with a specific emphasis on the eight TPM pillars. This involves a structured approach to improve equipment effectiveness, reduce downtime, and enhance overall operational efficiency.

Here's a breakdown of how a large-scale, advisory-led Deming TPM Award Excellence Project would be implemented pillar-wise:

1. Autonomous Maintenance:

Objective:

Empowering operators to perform routine maintenance tasks on their equipment, fostering a culture of ownership and proactive maintenance.

Implementation:

Training: Comprehensive training programs for operators to understand equipment operation, maintenance procedures, and problem-solving techniques.

Documentation: Clear and accessible maintenance manuals, checklists, and SOPs.

Tools: Providing operators with the necessary tools and resources to perform maintenance tasks efficiently.

Advisory Role:

We would guide the development of training programs, documentation, and tool selection, ensuring alignment with TPM principles.

2. Planned Maintenance:

Objective:

Implementing a structured, predictive, and preventative maintenance program to minimize downtime and extend equipment lifespan.

Implementation:

Data Analysis: Collecting and analyzing historical equipment data to identify patterns and predict potential failures.

Maintenance Schedules: Developing detailed maintenance schedules based on equipment type, usage, and risk factors.

Spare Parts Management: Optimizing inventory management to ensure timely availability of essential spare parts.

Advisory Role:

Advisors would assist in developing and implementing the predictive maintenance program, including data analysis, schedule creation, and spare parts management strategies.

3. Early Management:

Objective:

Ensuring that new equipment is installed and maintained effectively from the outset, minimizing startup issues and maximizing efficiency.

Implementation:

Vendor Selection: Rigorous vendor evaluation and selection based on TPM principles and expertise.

Installation and Startup: Careful monitoring and optimization of the installation process to ensure proper equipment configuration and operation.

Documentation: Comprehensive documentation of installation procedures, operational guidelines, and maintenance protocols.

Advisory Role:

Advisors would assist in selecting vendors, developing installation procedures, and ensuring that new equipment is integrated effectively into the overall TPM program.

4. Quality Management:

Objective:

Focusing on preventing defects and ensuring that products meet quality standards throughout the manufacturing process.

Implementation:

Process Controls: Implementing robust process controls and quality checks at various stages of production.

Data Analysis: Analyzing production data to identify potential quality issues and implement corrective actions.

Continuous Improvement: Continuously monitoring and improving quality processes to achieve zero defects.

Advisory Role:

Advisors would help develop quality control procedures, data analysis methodologies, and continuous improvement strategies.

5. Education and Training:

Objective:

Fostering a culture of continuous improvement and equipping employees with the necessary knowledge and skills to contribute to TPM activities.

Implementation:

Training Programs: Developing and delivering comprehensive training programs on TPM principles, maintenance procedures, and quality management techniques.

Knowledge Sharing: Creating platforms for employees to share knowledge and best practices.

Mentorship: Establishing mentorship programs to guide employees in their development.

Advisory Role:

Advisors would design and implement training programs, develop knowledge-sharing platforms, and facilitate mentorship initiatives.

6. Maintenance Management:

Objective:

Streamlining maintenance operations, improving efficiency, and reducing costs.

Implementation:

Maintenance Planning: Developing effective maintenance plans and schedules.

Spare Parts Management: Optimizing inventory management and logistics.

Cost Control: Implementing cost-saving initiatives and tracking maintenance expenses.

Long Term Strategy



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Brand Guideline , concept Note
Budgeting, Projection
Marketing & Technology Roadmap
Operations Design and Execution Support

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Total Quality Management TQM Award Excellence Implementation
Consulting Solutions

₹5,00,000/Per month *(this is the introductory price; it may vary on a case to case basis)

A large-scale TQM Award Excellence project, guided by an advisory group, focuses on implementing TQM pillars (customer focus, continuous improvement, employee involvement, and process orientation) to achieve organizational excellence. This involves a structured approach, often involving assessment, planning, implementation, and ongoing evaluation. Here's a more detailed breakdown:

1. Assessment and Diagnosis:

Current State Analysis:

The project begins with a thorough assessment of the organization's current TQM practices, identifying strengths and areas for improvement.

Gap Analysis:

A comparison is made between the organization's current state and the TQM standards, identifying gaps in implementation.

2. Planning and Strategy:

TQM Pillars Implementation Plan:

Based on the assessment, a detailed plan is developed for implementing each of the TQM pillars.

Leadership Commitment:

Securing the commitment and support of top leadership is crucial for successful implementation.

Resource Allocation:

Adequate resources (time, budget, personnel) are allocated to support the TQM initiatives.

3. Implementation:

Pillar-wise Implementation:

Each of the TQM pillars is implemented systematically, with specific activities and initiatives designed to address the identified gaps.

Customer Focus:

Implementing mechanisms to gather and utilize customer feedback, meeting customer expectations, and ensuring customer satisfaction.

Continuous Improvement:

Establishing a culture of continuous improvement through tools like Kaizen, Six Sigma, and process improvement techniques.

Employee Involvement:

Empowering employees, fostering a culture of teamwork, and involving them in decision-making processes.

Process Orientation:

Mapping, analyzing, and optimizing processes to ensure efficiency, effectiveness, and quality.

Data-Driven Decision Making:

Utilizing data and analytics to monitor progress, identify areas for improvement, and make informed decisions.

4. Evaluation and Monitoring:

Performance Measurement:

Establishing key performance indicators (KPIs) to track the progress of the TQM project and assess its impact.

Regular Audits:

Conducting regular internal audits to ensure adherence to TQM standards and identify areas for improvement.

Feedback and Improvement:

Gathering feedback from stakeholders, analyzing results, and implementing necessary corrective actions.

5. Ongoing Improvement and Sustainability:

Continuous Learning:

Staying abreast of new TQM best practices and tools to continuously improve performance.

Building a TQM Culture:



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Fostering a culture of continuous improvement and quality consciousness throughout the organization.

Award Recognition:

Participating in TQM awards programs to recognize excellence and further drive improvement.

Long Term Strategy

Brand Guideline , concept Note

Budgeting, Projection

Marketing & Technology Roadmap

Operations Design and Execution Support

Start Now

Business Growth Strategy Solutions

₹51,000/Per month *(this is the introductory price; it may vary on a case to case basis)

Long Term Strategy

Brand Guideline , concept Note

Budgeting, Projection

Marketing & Technology Roadmap

Operations Design and Execution Support

Start Now

Business Excellence Solutions

₹81,000/Per month* (this is the introductory price; it may vary on a case to case basis)

Growth Advisory through Industry Leaders

Organisation Structure

Long Term Strategy Development

Operations Design & Development

Sales & Distribution Setup



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Startup Incubation Support Solutions

₹19,000/Per month* (this is the introductory price; it may vary on a case to case basis)

- Idea & Concept Finalization
- Industry analysis & Competitive Landscape
- High Level Business Plan
- Business Model
- Marketing Setup

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Tech Consulting Solutions

₹41,000/Per month* (this is the introductory price; it may vary on a case to case basis)

- Technology Needs Analysis
- Technology Roadmap
- IT Strategy and Development
- IT Automation
- Analytics & automation

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Training

Startup Health & Entrepreneurship Excellence Solutions

₹9,999 Only/-

- Startup / Enterprise Design
- Frameworks of Entrepreneurship
- Product Development - MVP / Lean Startup
- Understanding Sales & Marketing
- Fundamentals of Startup & Business Management



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HR Consulting

₹29,999/Per month* (this is the introductory price; it may vary on a case to case basis) .

Talent Acquisition and Management

Performance Management:

Employee Engagement and Retention

Policy Development and Compliance

Training and Development

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Marketing Consulting

₹24,999/Per month* (this is the introductory price; it may vary on a case to basis)

Marketing Strategy

Digital Marketing Setup

Performance marketing

Brand Guildlines

Marketing Roadmap

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Z Zero defect Zero Impact ZED Consulting Solutions

₹21,000/Per month *(this is the introductory price; it may vary on a case to case basis)

Long Term Zero defect Zero Impact Strategy

MSME / Startup / Enterprise Design

Frameworks of Entrepreneurship

Product Development - MVP / Lean Startup

Understanding Sales & Marketing

Fundamentals of Startup & Business Management

Start Now



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Thank you

We are confident that this collaboration will foster the development of a highly skilled workforce, ultimately benefiting both the students and our industry as a whole.

Thank you for considering our proposal, We look forward working together to implement innovative and effective skilling and higher education programs for the students.

Sincerely,

V Umashankar

VEDAGIRI UMASHANKAR

President – Corporate Relations

Industry Six COE & SDLINC QUANTUM LAB

Industry Six Founder CEO and President Corporate Relation

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